

Sales Manager for Renewable Energy Company

European Energy A/S is a Danish based company that operates within the entire value chain of renewable energy, from the development of green field on-shore wind and solar PV energy projects, the construction and operation thereof, to the repowering and partial sell-off to financial partners such as institutional and private investors. We have currently installed renewable energy projects in Germany, Spain, Bulgaria and Italy for an investment value of more than DKK 3 billion. Consolidated revenue for 2010 reached DKK 440 million. In 2010, the Group achieved a satisfactory result after tax of DKK 34 million. The equity amounts to DKK 298 million. The company was founded in 2004 and employs 36 people, all located in Forskerparken Scion at DTU in Kgs. Lyngby. For more information please go to www.europeanenergy.dk.

For our HQ in Copenhagen, we are looking for a Sales Manager to support our Sales & Transactions Department. You will become part of a dynamic and engaged environment where you will work closely with a team of international colleagues that have a varied professional background. We expect that you have a flair for investments, sales and business in general. You are highly self-driven, persistent and have an ability to structure your work which enables you to handle many tasks simultaneously. You have good coordination skills and are able to motivate your stakeholders. You have strong oral and written skills in both Danish and English. You are characterized by your extrovert personality, good sense of humour and enjoy being part of a team.

Responsibilities and tasks

As Sales Manager you will be referring to the Director of Sales. Your areas of responsibility will primarily be to seek business opportunities by establishing relationships with private investors, selling German and Danish wind projects as well as Spanish solar PV projects as investment objects to private investors. Leading up to the sale you will contribute in the development of sales material in close corporation with our Product Manager. You will be responsible for driving own sales processes with private investors from A-Z, hereunder structure the process for all involved, manage negotiations and execute the sale. The job furthermore entails handling ad-hoc after-sale tasks where your service-mindedness towards investors is essential.

Qualifications:

- You have a good financial understanding
- You have experience with sales of investment objects to professional investors, preferably within the renewable energy sector
- Preferably you have an international background and mindset
- Proficiency in Danish and English is a requirement
- German is seen as an advantage, but is not a requirement

Start Date: As soon as possible

Apply for the position: Please submit your application including a CV and a motivational letter at hur@europeanenergy.dk and mark it "Sales Manager". Applications can be in either Danish or English and will be reviewed on a continuous basis.

For further information regarding the recruitment process and employment conditions go to <http://www.europeanenergy.dk/careers/jobs/>. For further information about the position you can contact Director of Sales, Holger Bang at + 45 3038 1071.

Location: Kgs. Lyngby (close to Copenhagen), Denmark